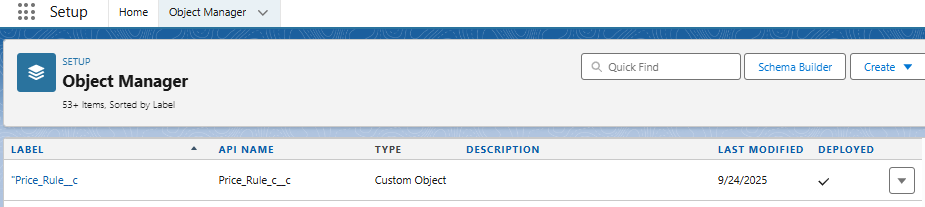
Phase 3 **Data Modeling & Relationships**

Create Custom Object : Price\_Rule\_\_c

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**Add Fields to Quote**

 Go to **Setup > Object Manager > Quote**.

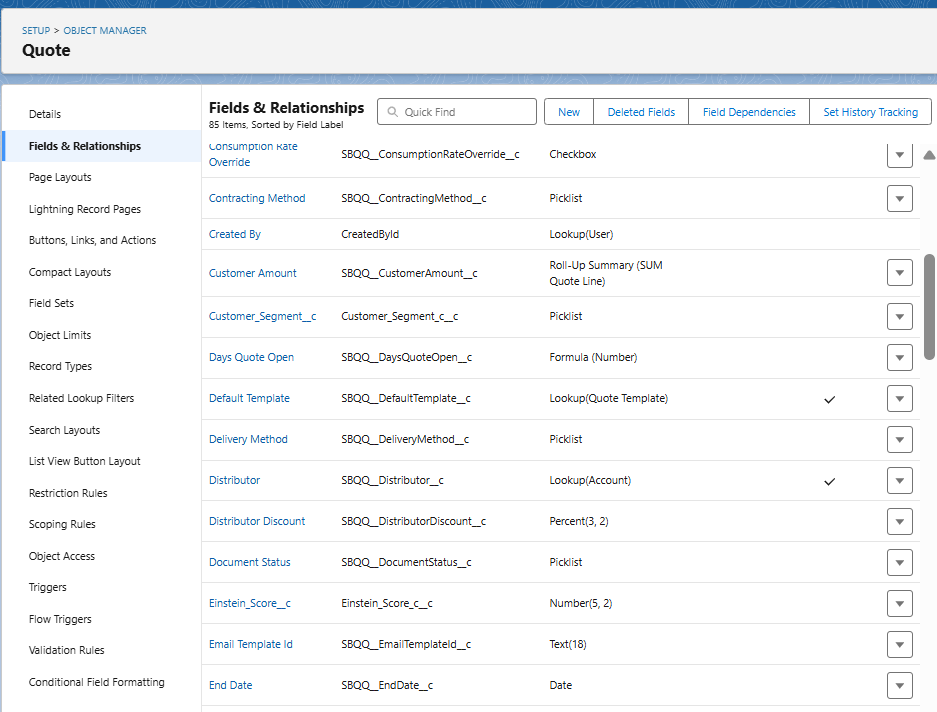
 Select **Fields & Relationships** > **New**.

 **Customer\_Segment\_\_c**

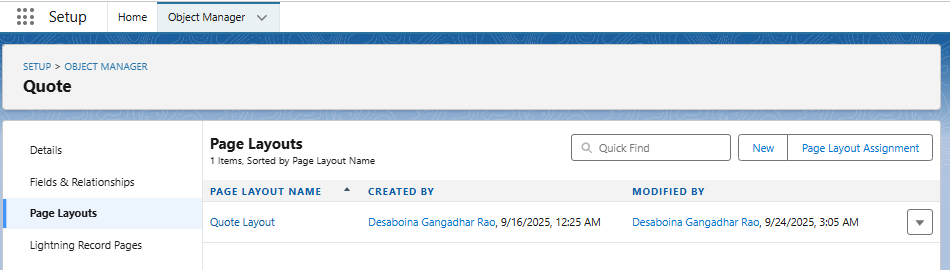
* Data Type: Picklist (values: e.g., Enterprise, SMB, Public Sector, etc.)

 **Einstein\_Score\_\_c**

* Data Type: Number (length 3, decimal places 2 if you want scores like 95.50).

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**Design Page Layouts**

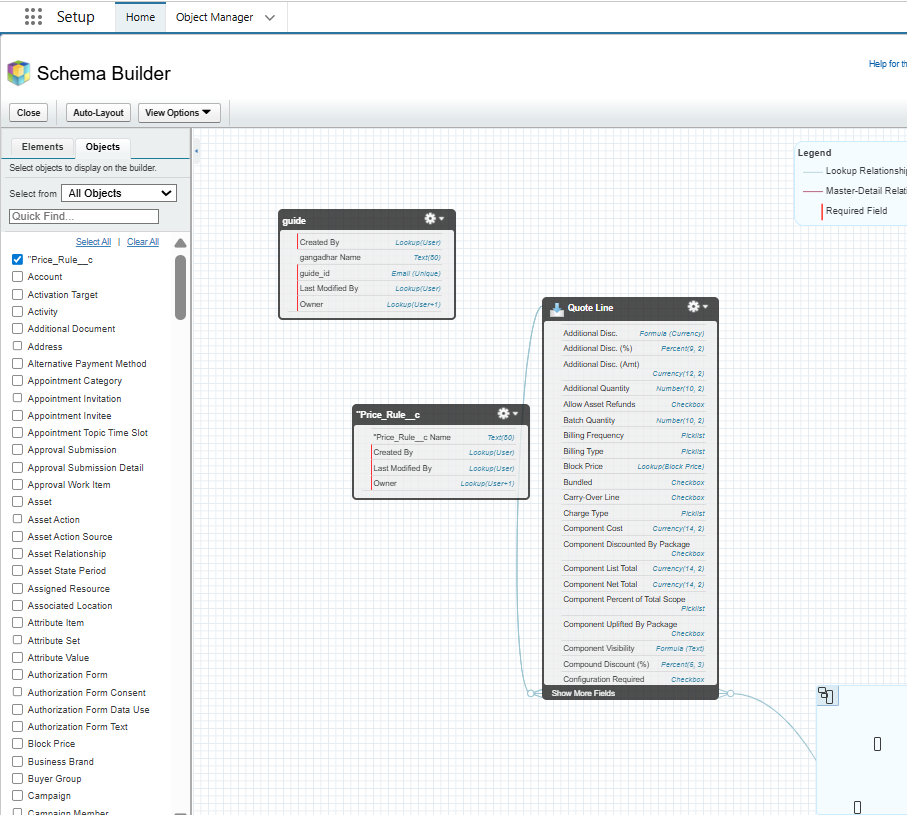
In **Quote > Page Layouts**, click **Edit** on the main ****layout.

**Use Schema Builder**

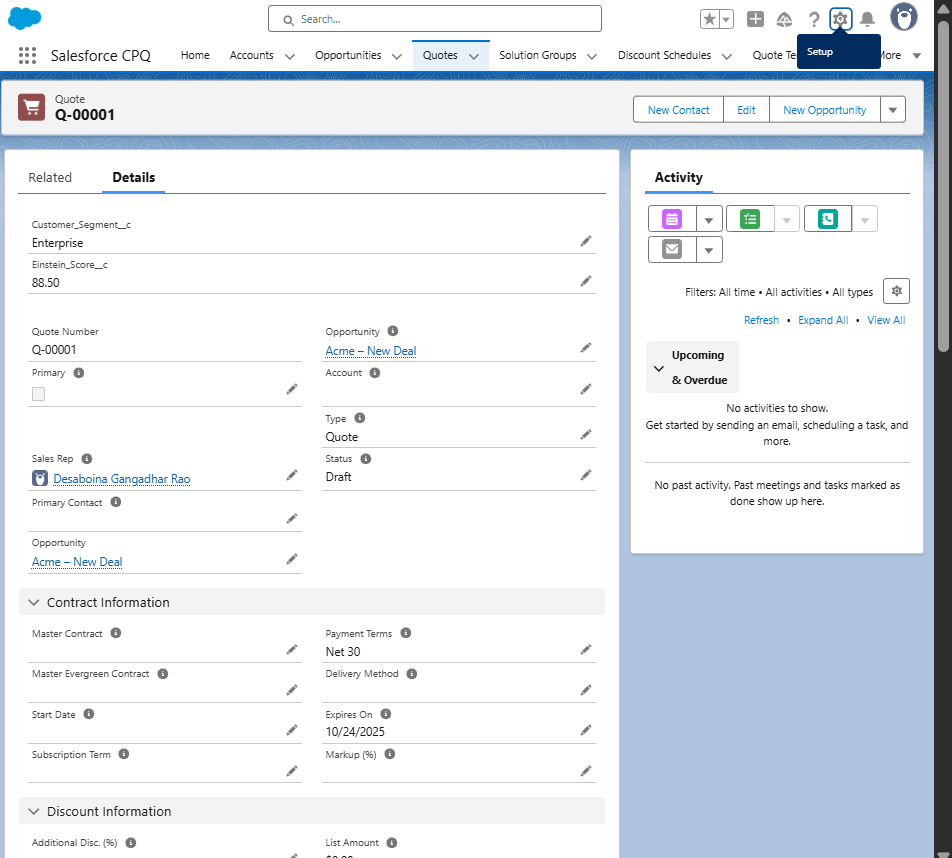
 Go to **Setup > Schema Builder**.

 On the left, select **Price\_Rule\_\_c, Quote, Quote Line, Opportunity, Product2**.

 Drag them into the canvas.

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**Testing**

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